

Herrliberg, February 9, 2018

BRIEF MEDIA INFORMATION

Annual Results 2017 of the EMS Group:

Positive development of net sales and income:

- Pleasing growth with high-margin specialties
- Successful realisation of new business
- Further extraordinary dividend

1. Summary

The EMS Group, with its companies combined in the EMS-CHEMIE HOLDING AG, is globally active in the business areas **High Performance Polymers** and **Specialty Chemicals**. In 2017, **net sales** increased by **8.2%** and **net operating income (EBIT)** by **6.3%** compared to previous year. New record levels for net sales, net operating income and net result were achieved.

Compared to previous year, consolidated **net sales** grew by 8.2% to reach CHF 2,146 million (1,983). The global economy developed in a moderately positive way. Growth in the automotive industry however, slowed. With innovative new business, EMS was able to achieve disproportionately high growth and further expanded business successfully with specialities.

Continuing upstream supply shortages caused a significant rise in raw material prices and forced EMS to realize several sales price increases.

Net operating income (EBIT) closed at CHF 582 million (548) which is 6.3% above previous year. The operational cash flow (EBITDA) rose by 5.1% to reach CHF 635 million (604). Volume growth with high-margin specialties as well as efficiency improvements had a positive effect on result. The EBIT margin was 27.1% (27.6%), the EBITDA margin 29.6% (30.5%).

Net income rose to CHF 484 million (456) which is 6.3% above previous year. Earnings per share increased to CHF 20.59 (19.19).

At the Annual General Meeting 2018, the Board of Directors intends to propose distribution of an **ordinary dividend** of CHF 14.50 (13.00) per share and an additional **extraordinary dividend** of CHF 3.50 (4.00) per share. This means that a total of CHF 18.00 (17.00) per share would be distributed.

With immediate effect, Darko Radanovic, previously Leader of the Business Unit EMS-GRILTECH, will become new Member of **Executive Management** of the EMS Group for a period of one year. He will then take over the position of Leader of the Business Unit EMS-GRIVORY Europe. Dr. Jürgen Spindler, currently member of Executive Management, will leave the EMS Group for personal reasons by the end of March 2018.

For the business year **2018**, EMS is expecting positive development of the global economy. The globally improved tax environment will support the economy. First signs of an overheated economy can be noticed however, and inflation expectations are rising.

EMS is confident with regard to development of its own business. The successful strategy of worldwide **growth with specialty products** in the area of high-performance polymers will be continued. Focus will be put on continually exploiting market potential with new, innovative products and applications as well as on further strengthening market positions. Continually rising raw material prices will make sales price increases unavoidable. EMS is establishing efficiency programmes in preparation for a possible change in the economy.

For 2018, EMS again expects net sales and net operating income (EBIT) slightly above previous year.

The following events will take place on Friday, February 9, 2018
at the Hotel Marriott in Zurich:

at 09.00 a.m. the media conference

and

at 02.00 p.m. the financial analysts conference

You will be furnished with the detailed media information
after the media conference at approx. 12.00 a.m.

2. Development of income 2017: Key figures EMS Group

in million CHF	2017	2016
Net sales	2,146	1,983
Change from previous year	+8.2%	
Currency effect	+0.7%	
Operational cash flow (EBITDA) ¹⁾	635	604
Change from previous year	+5.1%	
In % of net sales	29.6%	30.5%
Net operating income (EBIT) ²⁾	582	548
Change from previous year	+6.3%	
In % of net sales	27.1%	27.6%
Net financial income	1	-5
Income taxes	-98	-87
Net income ³⁾	484	456
Change to previous year	+6.3%	
In % of net sales	22.6%	23.0%
Cash Flow ⁴⁾	537	512
Change from previous year	+5.0%	
Investitions	49	71
Change from previous year	-31.0%	
Equity ⁵⁾	1,525	1,405
In % of balance sheet total	72.6%	70.8%
Return on equity	31.6%	31.9%
Equity per share (in CHF) ⁶⁾	65.20	60.09
Number of employees	2,912	2,897

- 1) EBITDA = Earnings Before Interest, Taxes, Depreciation and Amortisation
= Operational cash flow
- 2) EBIT = Earnings Before Interest and Taxes
= Net operating income
- 3) Net income = Profit after taxes, including minority shareholders
- 4) Cash flow = Net income plus amortisation of intangible assets, property, plant and equipment plus value adjustments to securities
- 5) Equity = Equity without minorities
- 6) Average weighted number of registered shares as at 31.12.2017: 23,387,951 shares
(31.12.2016: 23,381,875 shares)

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