

Herrliberg, February 8, 2013

BRIEF MEDIA INFORMATION

EMS Group: Annual Results 2012

Positive development of net sales and result:

- **Successfully realised new business**
- **Strong growth outside of Europe**
- **Payment of an extraordinary dividend**

1. Summary

In 2012, the EMS Group, globally active in the business areas **High Performance Polymers** and **Specialty Chemicals** and with its companies combined in EMS-CHEMIE HOLDING AG, increased **net sales** by **5.9%** and **net operating income (EBIT)** by **8.4%** compared to the previous year. This means that net sales and net operating income (EBIT) again reached new record levels.

Consolidated **net sales** in Swiss Francs increased by 5.9% compared to the previous year to reach CHF 1,755 million (1,658), while the increase in local currencies was 4.9%. Successfully realised new business and a strong increase in net sales outside of Europe led to this positive growth despite increasingly difficult market conditions in Europe. Market positions in all geographical markets were further strengthened.

Net operating income (EBIT) increased to CHF 319 million (294), 8.4% above the previous year. Operational cash flow (EBITDA) increased to CHF 373 million (346), which is 7.8% above the previous year. The pleasing increase in result and result margin was primarily due to successful additional business with high-margin specialty products in the area of High Performance Polymers. The **EBIT margin** increased to 18.2% (17.7%), the **EBITDA margin** to 21.2% (20.9%).

Net financial income was CHF 3 million (1).

Net income closed 12.7% above the previous year at CHF 273 million (242). Earnings per share increased to CHF 11.42 (10.14).

For the business year 2012, EMS plans to distribute an **ordinary dividend** of CHF 7.50 (7.00) per share and an additional **extraordinary dividend** of CHF 2.50 per share. This means that a total of CHF 10.00 (7.00) per share would be distributed.

For the business year **2013**, EMS is expecting differing economic developments in the various geographical markets: While the markets in Asia and North America may develop in a positive way, increasing unemployment and structural problems of competitiveness in Western Europe will have a negative effect on consumer behaviour and the investment mood.

EMS will continue its successful strategy of growth with speciality products in the area of High Performance Polymers. In order to push medium-term growth even more consistently, EMS will launch a sales and development offensive throughout the world and will significantly expand the corresponding human resources.

For 2013, EMS expects net sales and net operating income (EBIT) slightly above those of the previous year.

The following events will take place on Friday, February 8, 2013
at the Swissôtel in Zurich-Oerlikon:

at 09.00 a.m. the media conference

and

at 02.00 p.m. the financial analysts conference

You will be furnished with the detailed media information
after the media conference at approx. 12.00 a.m.

2. Development of income 2012: Key figures EMS Group

In million CHF	2012	2011
Net sales	1,755	1,658
Change from previous year	+5.9%	
In local currencies	+4.9%	
Operational cash flow (EBITDA) ¹⁾	373	346
Change from previous year	+7.8%	
In % of net sales	21.2%	20.9%
Net operating income (EBIT) ²⁾	319	294
Change from previous year	+8.4%	
In % of net sales	18.2%	17.7%
Net financial income	3	1
Income taxes	48	53
Net income ³⁾	273	242
Change from previous year	+12.7%	
In % of net sales	15.5%	14.6%
Cash flow ⁴⁾	327	296
Change from previous year	+10.7%	
Investments	44	76
Change from previous year	-41.7%	
Equity	1,151	1,057
In % of balance sheet total	68.6%	64.6%
Return on equity	23.7%	22.9%
Equity per share (in CHF) ⁵⁾	49.22	45.17
Number of employees	2,371	2,242

¹⁾ EBITDA = Earnings Before Interest, Taxes, Depreciation and Amortisation
= Operational cash flow

²⁾ EBIT = Earnings Before Interest and Taxes
= Net operating income

³⁾ Net income = Profit after taxes, including minority shareholders

⁴⁾ Cash Flow = Net income plus amortisation of intangible assets, property, plant and equipment plus value adjustments to securities

⁵⁾ Average weighted number of registered shares as at 31.12.2012: 23,389,028 shares
(31.12.2011: 23,388,212 shares)